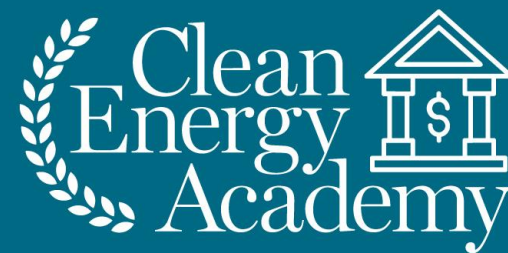


Please change your name to
"Your Name, Org Name, Pronouns"

Project Deep Dives and Best Practices

Clean Energy Academy Workshop #2

August 19, 2024



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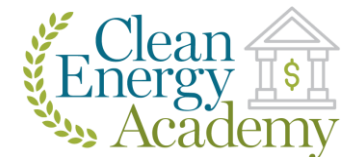
What to expect for today's workshop

Agenda

- Check In Activity
- Breakout rooms: Project Clinics
- *Break*
- Fireside chat with Jason Prince
- Announcements & Reminders
- Next Steps

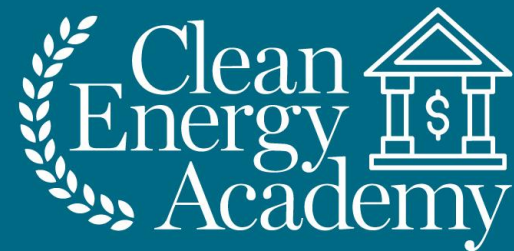
Today's Objectives

- **Review** direct pay eligibility requirements to ensure strong understanding
- **Gauge** organizational readiness to register projects with the IRS and apply incentives to future projects
- **Encourage** peer-to-peer networking and learning about project best practices and lessons learned
- **Enrich** knowledge regarding project nuances, such as terms with contractors and risk mitigation



Jeopardy!

Clean Energy Academy Edition



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Jeopardy! Instructions

Step 1: You will be split into **two teams**.

- Team 1: First Name A-Je
- Team 2: First Name Jo-Z

Step 2: One team's representative **selects a question**, and both teams can raise their hand to answer first.

Step 3: Answer correctly, you will be awarded the point value of the question and choose a new question.

Step 4: Answer incorrectly, and the opposite team can answer. Question pick will go to the opposite team.

Step 5: The game continues until all questions are answered.

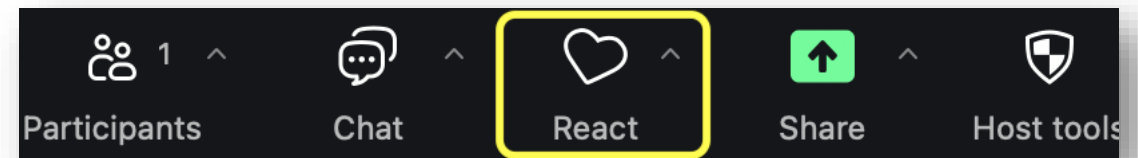
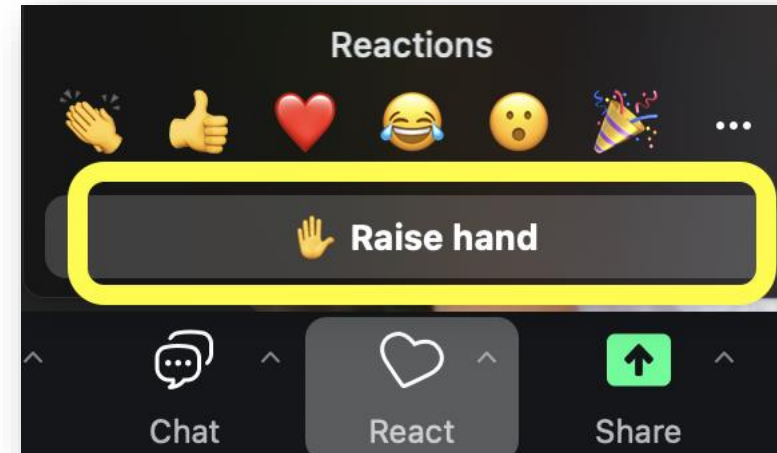
Remember: raise your Zoom hand first to answer the question first!

	IRS Filing	Energy	Transportation
	100	100	100
	200	200	200

	Team 1	Team 2
Score	200	600
+		
-		
Score	500	900
+		
-		

Zoom Raise Hand Exercise

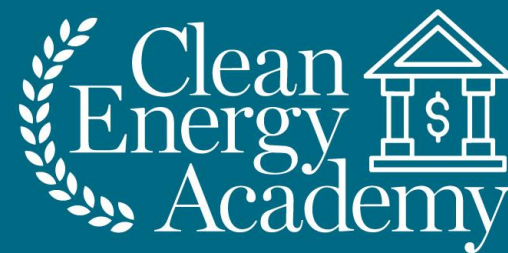
1. Go to the “React” menu
2. Press “Raise Hand” now
3. Keep your hand “up”
until we move on



Jeopardy!

Clean Energy Academy Edition

<https://jeopardylabs.com/play/clean-energy-academy-jeopardy>



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Breakout rooms: Project Clinics



Objective: Encourage peer-to-peer networking and learning about each other's experiences, project best practices, and lessons learned



Who: Pre-selected groups of 3 org representatives



Roles: client and peer coach



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Gather feedback for your projects and challenges

Step 1: The client will share for **3-4 minutes** about the following:

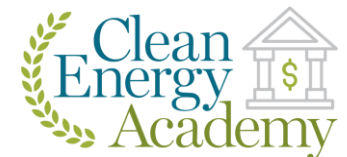
- Introduce yourself and your projects that qualify for federal incentives/direct pay.
- Where are you in that process? What coordination has this required?
- What challenges are you facing, and what have you tried so far?

Step 2: The peer coaches will spend **6-7 minutes** talking with the client about:

- Areas for clarification
- Ideas or suggestions for how the client can begin to address this challenge
- *Helpful framings include: "Have you considered x" or "How would something like x relieve your challenge?" or "In my experience..."*

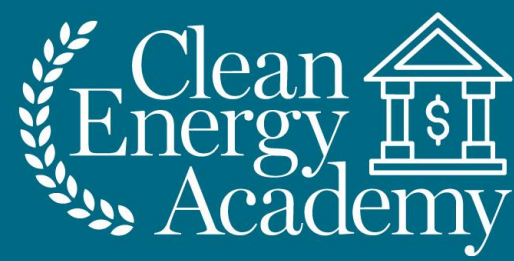
Step 3: Rotate roles and repeat above steps. Each client will have a 10-minute session.

Recommendation: Take notes to preserve these conversations and key insights.





5-Minute Break
Return at 2:05pm ET





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VIRTUAL

FIRESIDE CHAT

WITH JASON PRINCE

Learn more about the nuances of direct pay project coordination and IRS registration.



More information about
Giraffe Financial:
giraffe.financial



Jason Prince

*Chief Executive Officer
Giraffe Financial*



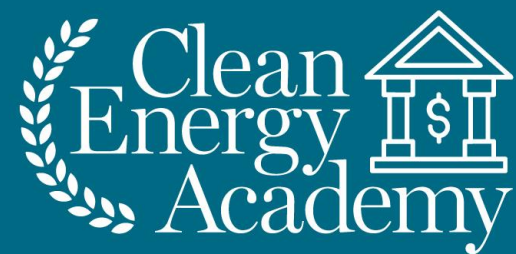
MONDAY
August 19, 2024



2:00 PM EST
UNTIL 2:30 PM EST



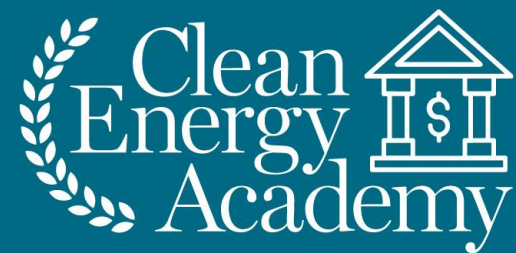
Q&A



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Announcements & Reminders



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Group Workshop Timeline

June 2024

Workshop #1 – Academy kick-off and tax credit/direct pay deep dive

Aug 2024

Workshop #2 – Peer-to-peer learning about clean energy projects

Sept 2024

Workshop #3 – Greenhouse Gas Reduction Fund financing solutions

Oct 2024

Workshop #4 - Wrap up and sharing lessons learned



Group Workshop Timeline

June 2024

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Oct 2024

Workshop #4 - Wrap up and sharing lessons learned

Greenhouse Gas Reduction Fund

\$27 billion from the Inflation Reduction Act

This program will leverage public investment with private capital to fund projects that will combat the climate crisis and create good-paying jobs



One-on-one Meeting Schedule

April/May
2024

Needs assessment meeting

July 2024

Mandatory one-on-one meeting

Aug 2024

Optional office hours

Sept 2024

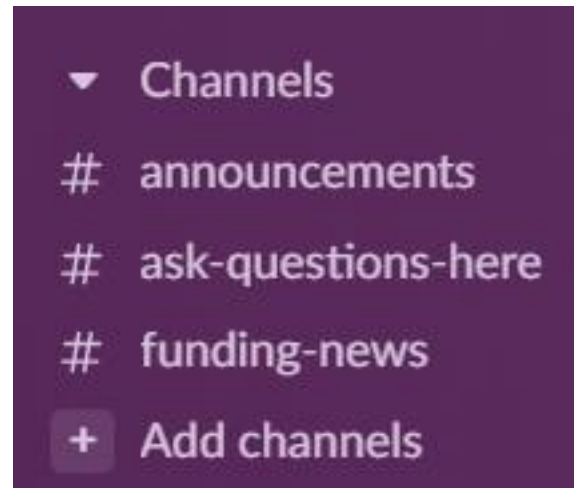
Optional office hours

Oct 2024

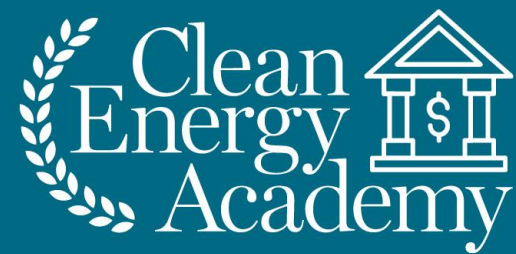
Mandatory one-on-one meeting



Launching... the Academy Slack Group!



Next steps



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Next steps

Ours

- Share Office Hours Calendly link
- Send September group workshop poll
- Invite you to "Clean Energy Academy" Slack group

Yours

- Fill out September group workshop poll
- Prepare questions for green financing
- [Optional] Schedule Office Hours
- [If you have a Nov 15 filing deadline] Work on the registration of your direct pay-eligible project



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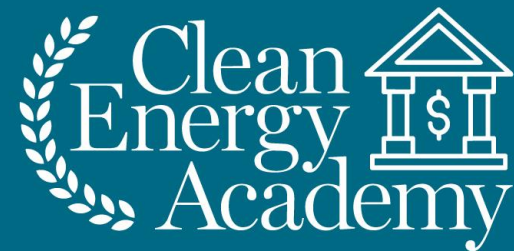


Thank you!

Questions? Email your program managers:

Jasmine Chiu – jchiu@rmi.org

Miguel Moravec – mmoravec@rmi.org



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